

## PRODUCTS & SERVICES

- Underground, Overhead & Padmount Switchgear
- Relay & Controls
- Power Transformers to 500 kV
- Distribution Transformers
- Instrument Transformers
- High Accuracy Current & Voltage Sensors
- Mission Critical Switchgear
- Metal Clad & Enclosed Switchgear
- Power Control & Distribution Buildings (PCD)
- Automatic Transfer Switches
- Switchboards
- Reclosers
- Fault Current Limiters
- MV & HV Cable Accessories
- Batteries & Battery Chargers
- MV & HV Insulators
- Wire & Cable
- On-Site Generation
- Microgrids
- Coordination Studies
- Engineering Studies & Analysis
- Relay Settings & Programing
- Asset Monitoring & Diagnostics

## NAICS CODES

Primary: 423610  
Secondary: 541330  
DUNS # 086433609



## WHO ARE WE?

HiReli LLC is a certified women-owned business representing leading companies of electrical equipment products and services. We provide solutions for transmission, distribution, substation, protection and control of power systems. We have over 20 years of "hands-on" experience serving: Electric Utilities, Industrial and Commercial Customers, Electrical Contractors, Engineering Constructors, EPC's, Original Equipment Manufacturers (OEM's) and Government Agencies. Our team is widely acclaimed for our customer focus and technical expertise. HiReli can help furnish both Tier 1 and Tier 2 diversity content.

Let us know how to help you build your Highly Reliable Power System!

## WHAT SETS US APART?

- **Partnered solutions** – we partner and collaborate with our customers to create custom-engineered solutions
- **Comprehensive industry experience** – a staff of Professional Engineers who are subject matter experts offering application and engineering guidance, training, and field support
- **Product variety** – we represent only leading trusted manufacturers and branded products specific to the industries we serve

## MANUFACTURERS & PARTNERS

- G&W Electric Company
- GE Protection & Control
- GE Monitoring & Diagnostics
- GE Power Sensing
- Point Eight Power Switchgear
- Magnetron Transformers
- Stored Energy Systems (SENS)
- KUVAG Insulators
- Virginia Transformer Company
- American Wire Group (AWG)
- Switchgear.US
- Bloom Energy Fuel Cells

## CUSTOMERS

- Investor-Owned Electric Utilities
- Municipalities
- Cooperatives
- Distributors
- Contractors
- EPC's
- Renewables
- Data Centers
- Telecom
- Universities & Campuses
- Solar & Wind Farms
- Military & Government
- Oil & Gas
- Transit

### Contact Us:

302-232-3220  
SupplierDiversity@HiReli.com

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Slaughter Beach, DE 19963

### More Information:

[www.HiReli.com](http://www.HiReli.com)

# TIER 1 TIER 2 SUPPORT

## LEADING MANUFACTURING PARTNERS

G&W ELECTRIC, GE GRID  
AUTOMATION, MAGNETRON  
TRANSFORMER, VIRGINIA  
TRANSFORMER, KUVAG, AWG,  
& POINT 8 POWER

## HiReli Snap Shot

- 15 Engineers (5 PEs) with subject matter expertise in many T&D products.
- 22 Years in Business
- An experienced Customer Support team with project management expertise.
- Diversity Certifications: WBENC, WOSB, States of DE, NJ; Port Authority of NYNJ, DE Port Authority, Major Utilities, SAM.
- High Liability Insurance Coverage limits – Can add customers as named insured.
- Strong financial position
  - DUNS 08-643-3609
  - Over \$100M Annual Sales Volume

The HiReli Tier 1 and Tier 2 Support plan is to provide our Diversity Spend customers with technical and field support, problem solving, and commercial solutions. The HiReli Supply Division is a true “Value Added Reseller” with extensive customer support.

## APPLICATION ENGINEERING



- Specification Review
- Design Optimization
- System Reliability
- Relay Programming
- Training, in person & webinars

## PRODUCT RELIABILITY



- Line Crew Training
- Warranty Services
- After Market Continuing Support
- Forensic Analysis

## CONTRACT MANAGEMENT

- HiReli uses Sales Force (SFDC) with in-house support for our CRM
- Customized reporting to meet your requirements
- SFDC is continuously updated with scheduled shipment dates, actual ship dates and delivery information
- Electronic invoicing and payment tracking
- International and Domestic Logistics Management
- Short lead time products:
  - Transformers
  - Switchgear
  - Wire
  - Insulators
  - Battery Systems
  - Cable & Accessories

